



May 1, 2011

To Our Valued Customers:

For all of this year and much of 2010, fuel costs have continued to rise. Over this period of time, Humphrey's has been absorbing these costs. Within the past six months, commercial fuel and vendor freight surcharges alone have doubled. It has gotten to the point, though, that Humphrey's can no longer absorb these additional costs.

Rather than increase the price of inventory, implementing a small fuel surcharge is the best way for Humphrey's to maintain its competitive pricing on building materials and products. Therefore, a small \$5 fuel surcharge will be applied to deliveries, effective May 9th.

When we have multiple deliveries to a specific address at the same time, only one \$5 delivery fuel surcharge will apply. However, subsequent trips to the same address will be assessed an additional \$5 surcharge.

As always, feel free to call me at (401) 624-8800 with any questions.

On a final note, thank you for your continued support and let us all look forward to a busier spring and summer.

Sincerely,

Scott Humphrey  
CEO